Jonathan Neale

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LinkedIn

SoundCloud

@Jonnealeman

Key Skills

Adaptable Creative Detailed Logical Personable Problem solver

Technically minded

Resilient

Education

Glamorgan University -BSc (Hons) Sound Technology 2.1 (2012) Music Production, Project Management, Business development and Marketing

Richard Huish College

Queen's College Taunton

Qualifications & Training

Emergency First Aid Certificate

SIA License Holder

BTEC in IT Communications

Telephone Communications

Presentation Skills

Microsoft Office 2010

Personal Profile

A motivated, creative individual with a drive to succeed and an ability to find innovative solutions. Having followed my passion for music and sound with my degree in Sound Technology, I started my own music production company 'N Productions' where I work with artistes to understand and create their vision for their projects. I am entrepreneurial to the core, working on various other projects which have developed my skills and knowledge in sales, negotiating, logical thinking and determination. From my employed positions I have developed a strong ability to work both within teams and individually, showing initiative and often taking a lead role. I am ready for the next step in my career and development, excited to bring my unique skill-set and experience to any role that I undertake.

Employment

N Productions: Founder - (Jul 2013 - Present) n-productions.co.uk

Building and working within a three-room recording studio alongside artists (producing, co-writing & mixing) to develop their projects to a commercial point. Other areas of experience include: voice overs, sound for video, overdubbing (ADR), live sound, writing to brief and song creation.

Artistic Development | Project Management | Studio Spec Design | Audio Production

Adwaiz: Social Media Manager - (Feb 19 - May 19) - adwaiz.com

Creating, managing & executing social media strategies for various clients to successfully grow their online community and business.

Copywriting | Creative Planning | Social Media Marketing | Paid Social Ads

PPS & SureCity: High-End Security Operative - (Aug 17 - Feb 19)

Self employed within PPS & SureCity, providing tailored security across London at events such as film premieres, awards ceremonies & incognito valuable transport.

Team Management | Conflict Management | Time Management | Situational Awareness

Bossa Brasil Magazine: Advertising Sales - (Jan 16 - Nov 16) - bbmag.co.uk

Maximised advertising sales for Brazilian magazine startup, creating and managing sales leads with relevant businesses. Implementing CRM system and working with Google Suite for administrative aspects.

Lead Creation & Management | Account Management | CRM Management | Google Suite

NORBSA Ltd: Lasting Classics - (Oct 15 - Present) - lastingclassics.co.uk

Brand & partnership development in country sports. Created brand logo and marketing materials, driving the company's initial growth whilst establishing mutually beneficial partnerships with other brands.

Brand Development & Marketing | Graphic Design | Strategic Partnerships

Audience Media Ltd: Subscriptions Sales Manager (Jul 13 - Oct 14) - audience.uk.com

Multi-faceted role, mainly focused on managing subscriptions whilst working within sales targets and deadlines. Other aspects include: designing graphics for email campaigns, establishing a social media presence, bespoke event creation and managing relationships with large stakeholders within the music industry.

Sales - Subscriptions & Events | Email Marketing & Graphic Design | Social Media | CRM Management | Data Collection & Analysis | Sales Administration

Other Roles - Empire Diamonds: Sales Manager (2013) | The Chapel Studios Wimbledon: Studio Assistant (2013) | Pitcher & Piano: Bar Staff | Gwdihw: Live Sound Engineer (2012)

Personal Business Projects

Givety: Founder - givety.co.uk

Charitable giving platform that uses metrics to analyse charities showing users where to give their money based upon their preferences whilst bringing their donations all into one place.

LIT City: Founder - facebook.com/LITCityStore

Created upcycled artisan e-shisha pipes proving to be a seasonal success in the initial venue in Somerset. Monthly administration, invoicing, negotiating, meeting deadlines and upkeep are other key aspects to the role.

ECDL